

Building a Culture of **DISCIPLESHIP**

**How to use The Way to Win Development Group
Process & The Foundations Book**



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& The Foundations Book*

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DISCIPLESHIP CULTURE

Discipleship is a person. It's walking someone through Biblical foundations. One Christ follower helping another Christ follower taking their next step.

- This is one area where churches want to win.
- We're called to make disciples, not converts or church attenders.
- **Where this breaks down: *Is it a focus? Are we making it accessible for people?***
- It takes a disciple to make a disciple. This starts from the top down. You can't ask someone to make a disciple if they haven't been discipled.
- **We found it essential to:**
 - **Equip the people.**
 - **Provide a tool that makes this accessible.**

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USING THE FOUNDATIONS BOOK

- This tool was built as a solution, not as another book.
- Discipleship is not a CLASS, it's a relationship.
- Discipleship is conversational & relational.

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THE WAY TO WIN DEVELOPMENT GROUP PROCESS

- Why Do It?
- Background
- 4 Keys To Development Group Success
- Frequently Asked Questions
- Sample Email Invitation

USING THE FOUNDATIONS BOOK

The Foundations book was built as a SOLUTION, not as another book.

Discipleship Process.

- Discipleship is not a class, it's a relationship.
- It's relational & conversational.

Highlights.

- Quick Start
- Bible Engagement
- Scalable: Use it 1:1 or with a group, for a new believer or anyone who is looking to be strengthened in their biblical foundation.



**I GO THROUGH IT,
I LEAD SOMEONE ELSE THROUGH IT.**

Discipleship

DEVELOPMENT GROUPS

WHY DO IT

The Development Group model and The Way to Win resource were designed to make men rich where they're poor by helping them win in their spiritual life, character, relationships, and legacy.

This proven process of building men has directly resulted in them building the church through their leadership and financial resources.

Driven men know how to educate themselves and go after what they want, but it takes other men to help them become a man of God and win in what matters most.

**BUILD & DISCIPLE MEN WHO BUILD THE KINGDOM
& CHAMPION THE MISSION OF YOUR CHURCH**

BACKGROUND

In the early days of our church we tried all kinds of programs designed to reach men, from pancake breakfasts to themed weekend retreats. The lasting impact was often underwhelming because real life didn't create many opportunities for them to apply the things they were talking about. We realized that most of these men didn't understand that strengthening their relationship with Jesus would lead to thriving in their marriage, being the spiritual leader of their home, and finding fulfillment in their career. In order to help them win, men needed to understand what they were trying to do.

With that goal, 18 years ago, Pastor Jeff started leading Men's Development Groups to help men win in the areas of life that matter most. Years later, and with the insight from developing hundreds of men, Pastor Jeff wrote The Way to Win to directly address the recurring themes most beneficial in discipling men. We also learned that direct language, short chapters, and intentional discussion questions, were key to helping men engage with the material. The leaders who have come through these Development Groups have become the core spiritual leaders, financial leaders, and Serve Team leaders of Milestone Church.

4 KEYS TO DEVELOPMENT GROUP SUCCESS

SELECTION

Selection of 8-12 men. This starts by identifying leaders with the greatest potential to carry financial, spiritual, or volunteer weight in the church.

- Priests (Spiritual Leaders)
- Kings (Financial Leaders)
- Generals (People Leaders)

GROUPING

The right group leader, leading the right grouping of leaders, is the key to success. One of the greatest values of the Development Group is the opportunity to build relationships with peers that carry similar weight.

CONTENT

SECTION *One*

The Winning Lifestyle
—
Personal Development

SECTION *Two*

The Winning Fundamental
—
Spiritual Formation

SECTION *Three*

The Winning Playbook
—
Character Development

SECTION *Four*

The Winning Culture Values

SECTION *Five*

The Winning Strategy Discipleship

MISSION

The goal of these groups is not to just learn good concepts – the goal is to get in the game. It's to make disciples, who make disciples, and leave a legacy of faith for their families.

FAQs

Development Groups

When is the best time to do a group?

You want to do your best to accommodate the schedules of those you are inviting, but we've found that overall, the best time is weekday mornings before work.

When it comes to choosing a time of year to start the group, we recommend starting when things start: early spring or fall.

How long is a typical group meeting?

A Development Group should be no more than one-hour of structured discussion. Anything longer will hurt attendance going forward. Close out the one-hour meeting in prayer, but then allow group members to stay and hang out longer if they wish.

Where do groups meet?

Meet at a central location, somewhere not too public, loud, or distracting. A conference room at someone's office or a meeting space at the church with a large table to sit around is ideal.

How many men are in each group?

This can vary widely but we've found around ten men to be a good number. You want the group to be large enough that it's not too intimate, but small enough that it provides everyone an opportunity to share. 8-12 is a great goal.

What happens between group meetings?

The Development Group leader must be willing to commit his time and energy to the group members outside the structured meeting in order for discipleship to happen. This involves taking phone calls, texts, scheduling activities, and praying for the individual members of the group. Also look for opportunities to hang out and gather spouses together.

Where do I get The Way To Win book?

leadtowin.com

SAMPLE EMAIL

Invitation

Development Groups

Hello FIRST NAME,

I would like to invite you to be a part of my Men's Development Small Group starting Month/Day, 20XX. The goal of this group is to connect you with men of similar drive, invest in you, and help you grow in Christ, as you grow in leading in your home, the church, and your workplace.

I believe these groups are one of the greatest things we can do at _____ Church. You will gain in areas you don't get the opportunity to anywhere else, yet matter most in life – character, faith, purpose, relationships, and leaving a legacy. The all-inclusive study, THE WAY TO WIN, by Jeff Little will guide us weekly as we take steps to grow in these areas.

I will lead the direction of our group, but it is a collaboration. We will get the right leaders in the room and the learning and growth will happen. With that said, I have been writing down names of men I think would make this a great group. Men who are similar in ambition, life stage, desire for growth and desire to make a difference for Christ in the world. I can promise, if you commit to this journey, you will grow spiritually and grow together with other men.

DETAILS

- . When: (Day of the week) Mornings*
- . Time: 6:30 - 7:30AM*
- . Starting: March --, 20--*
- . Location: _____ Church*
- . Duration: Approx. 10 months*

BOOKS

- . The Bible*
- . The Way to Win, by Jeff Little*

PLEASE RESPOND ASAP AND LET ME KNOW ONE OF THE FOLLOWING:

Yes – I want to commit to this group.

No – I cannot commit at this time.

I hope you can be a part!

Signature

CONTACT US

INFO@LEADTOWIN.COM